

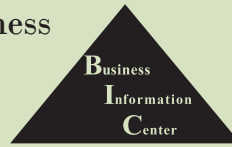
Resources are tight – we can all relate to that. You don't have the time or energy to review hundreds of resumes in hopes of finding that one team member you need.

**WE CAN HELP.**

# Business Services

Starting or expanding a business can be overwhelming.

**WE CAN HELP.**



## **Sacramento Works' Business Information Centers (BICs)**

Sacramento Works' BICs are your one-stop resource for technical assistance and information geared to help you start, operate and grow your business.

Our staff and consultants can help you on a variety of issues, from developing an effective business plan to finding financing, from recruiting employees to developing an accounting system.

All of the Sacramento Works' BIC services are low cost to free.

- Business Information Library
- Computers with Business and Accounting Software
- One-on-One Consultation
- Business Education Videos
- A Wide Variety of Business Workshops and Seminars

**Call or visit us today and start moving your business forward.**

## LOCATIONS

### **Del Paso BIC**

925 Del Paso Boulevard  
Sacramento, CA 95815  
**916.263.4652**

### **Hillsdale BIC**

5655 Hillsdale Boulevard, Suite 8  
Sacramento, CA 95842  
**916.263.0656**

### **Franklin BIC**

7000 Franklin Boulevard, Suite 540  
Sacramento, CA 95823  
**916.563.5155**

### **Citrus Heights BIC**

7011 Sylvan Road, #A  
Citrus Heights, CA 95610  
**916.242.4116**

### **Stockton Boulevard BIC**

4990 Stockton Boulevard  
Sacramento, CA 95820  
**916.875.3280**



**SACRAMENTOWORKS**

**SACRAMENTO WORKS  
EMPLOYER AND BUSINESS SERVICES**

Your Workforce Resource



**SACRAMENTOWORKS**

Sacramento Works Employer and Business Services

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Sacramento Works...it works for us,  
it can work for you too.



SACRAMENTOWORKS  
YOUR WORKFORCE RESOURCE

# WORKFORCE RESOURCES

Sacramento Works is your resource for information and staff development.



“When Beutler needed to hire for its new Energy Efficiency Division, we contacted Sacramento Works. They helped us find the Home Energy Auditors and Raters that we needed to expand our green business.”

John Ralston  
Manager, Beutler  
Advanced Comfort & Energy Systems  
Division

## Employer Services

Sacramento Works is your answer for creating a better workforce. We can help you recruit new employees, develop your current employees' workforce skills, and improve your business. All of our services are free, so try Sacramento Works today!

### Job Posting Service

Post job openings in the five-county Sacramento region at nearly 300 referral sources to maximize your recruitment efforts.

### Customized Recruitment Events

Sacramento Works can customize a recruiting event for any of your extensive hiring needs.

### Applicant Screening Services

Sacramento Works will screen your applicants for those most qualified for your positions. We also provide application coordination, interview scheduling and interview space.

### Career Fairs

Useful tool for finding qualified job seekers include the numerous career fairs and community events Sacramento Works takes part in.

### Skills Assessment

Our skills assessment tools, like WorkKeys, can help you hire the right people, by assessing skills which you value as an employer.

### LABOR MARKET INFORMATION

Find out about local market information from Sacramento Works, so that you can make better business decisions:

- Occupational Profiles, Titles and Definitions
- Wages and Benefits
- Employer Requirements
- Supply/Demand Assessments
- Employment Trends
- Training Providers

### CUSTOMIZED TRAINING PROGRAMS

Sacramento Works, in partnership with the Employment Training Panel and local educational entities, can offer training to your current employees.

### TAX CREDITS

Let us help you find out the latest hiring tax credit information, which may save your company money. You may also be eligible for Federal Work Opportunity Tax Credits (WOTC) or State (Enterprise Zone and LAMBRA) tax credits.

### SACRAMENTO ENTERPRISE ZONE

Sacramento Works' Employer Services partners with the City and County of Sacramento, the City of Rancho Cordova and the region's economic development agencies to provide services to employers who want to take advantage of the business and hiring credits offered by the Sacramento Enterprise Zone and LAMBRA. To see if your business is in the 'Zone' or to find out how much of a credit your business could earn, visit [www.SacEZ.org](http://www.SacEZ.org).

### ON-THE-JOB TRAINING (OJT)

OJT is perfect for employers to train an employee for a full-time permanent position, while saving up to 50% on the employee's wages.

### DISABILITY PROGRAM NAVIGATOR (DPN) SERVICES

Get free one-on-one consulting services to help you access disability awareness training, information on reasonable accommodations, information on tax credits, and obligations and rights under the ADA (Americans with Disabilities Act).

### RAPID RESPONSE TEAM

Sacramento Works also provides resources for your business if it is facing cutbacks, downsizing or closure. We can help your employees find new jobs and receive training, so that they are connected with re-employment and training networks.

“I'm proud of our relationship with Sacramento Works. Together we're placing nursing graduates in a meaningful career at BloodSource.”

Candace Judson, RN, MSN  
Vice President, Collections  
BloodSource



CALL US AT  
877-920-JOBS

or visit us online at  
[www.sacramentoworks.org](http://www.sacramentoworks.org)

Sacramento Works can work for you!



“Northern Sheets needed to hire workers for our new plant, and we called Sacramento Works.”

Guy DeYoung  
President and General Manager  
Northern Sheets